

Everytime a staff member upgrades a client to an add-on during their service, the staff member will receive a ticket. Each ticket is equal to a dollar amount (ie: 1 ticket = \$1) and at the end of the month, the manager will draw a ticket, and the winner will win the prize / pot. The more the staff member sells, the higher their chances of winning.

First team member to reach \$x in Essential Oil / candle sales

Staff member can choose any 90min spa service after reaching 50 rebookings

Take staff to a team event such as painting or pottery class and whoever gets the most votes on their creation on facebook will receive a free retail product up to \$x

Local events are another great, custom-tailored reward you can offer your team. Are there any events coming to town that you know your team would be excited to attend? Those would be some excellent rewards for a job well done. (ComiCon / convention / food festival / concert)

Put together a list of your staff's favorite charities & non-profits to collaborate with, and donate \$x to one of your staff member's favorite organizations!

Take staff to a team building outing, such as rock climbing, karaoke, mini golf, bowling, arcade, or Escape Room and whichever team wins will receive a restaurant gift card

Free movie tickets to XYZ

Hash out ideas for seasonal spa services - the team member who has the best idea for a new service will win a pair of new scrubs!

A gym / yoga membership is a great way to help employees maintain their physical health, especially in the winter months when it's harder to get active outside.

Host a team meditation before the start / end of a shift

Offer to cover the cost of any course that they want to learn on Udemy.com after reaching \$x in sales

Offer to have their favorite restaurant cater lunch for the team for getting #x of positive reviews online

After reaching #x facebook check-ins, each staff member will receive a coffee gift card

For every retail product sold that month, a team member will receive a ticket to be drawn for a chance to win \$50 of retail product

For every package/series sold, each team member will be entered for a chance to win 2 hours paid time off

For every 5 personal clients referred to the business, team member will get a gift card for a free pedicure / spa service at another day spa

Hold a contest for new ideas to implement during a service... best new idea will win a prize

Ten minute massages to relieve neck and shoulder strain could mean a lot to your employees who work in front of computers all day. If this kind of reward is cost-prohibitive, see if your local massage therapy school will bring a teaching clinic to your office.

Depending on your location, getting to and from work can be a challenge, and in some cases, expensive. If it's not already mandatory in your city to offer transit assistance to employees, subsidizing their commute costs is a great way to eliminate the daily stress associated with getting to and from work.

December Gift certificate contest - which ever staff member sells the most gift cards that month will receive a \$100 Amazon gift card

When business reaches \$x number of service sales that month, each team member will receive x% of net profit based on hours worked

Happy hours are a great way to get everyone together outside of the office in a more neutral and relaxed setting. It doesn't necessarily have to be at a bar, or include alcohol — the real goal here is to provide an environment that gives everyone an opportunity to kick off their shoes and get to know each other better.

When LMT team reaches X hands-on hours worked with clients, each therapist will receive a free spa tShirt

Whichever team member worked the most hours that month will get VIP parking for the next month!

When esthetic team reaches \$x of services rendered, they will each receive a gift card to UniversalCompanies.com

Vote on a tagline / slogan! This will be a team effort, but the the one who earns the most votes will win a free gift card to a retail shop / business

You don't always need to give employees time away from the office to give them the gift of time. Consider offering vouchers for a house cleaning as a reward. It will give them back the precious time they would have spent cleaning.

Team dinner out for the holidays for reaching \$x in Gift Certificate sales

Whoever puts together the best new playlist will win a free bottle of wine

Invite your employees to select new artwork for your office space. Give them a budget and designate a wall space, then see what they propose!

Send a bouquet of flowers to the therapist who has filled in the ost for other coworkers / have a perfect attendance record

Each staff member will receive a custom decal / sticker after sending out 50 Thank You cards to their clients

Bring your team to a local networking meeting leadership seminar

Conferences can be expensive to attend, but they're often fun, and a great place to learn about the latest best practices, and build valuable relationships. Subsidizing or covering the cost of a trip to a conference can be a great reward for employees who has show extra initiative and interest.

