

## CLIENT TESTIMONIALS

"I'm sure many sellers question the need for a full-service realtor in this day of discount listing companies and the treasure trove of (mis)information available on the Internet. We did too. Until our "inspection for information purposes only buyer" presented us with a request for \$20k in repairs. Despite that, and the discovery that our contractor had not permitted a \$50k renovation, Ruth navigated us to a smooth, on-time closing." RAY

"Ruth is a superbly talented agent. She has a deep knowledge of the Metro DC market, is highly professional, friendly, accessible, responsive, smart and strategic—a true pleasure to work with!" JOAN

"Ruth is patient, knowledgeable and incredibly personable—simply the best of the best. She listened to what we wanted and wouldn't let us settle for anything less than our dream home in our dream neighborhood. Thanks to Ruth, we are the happiest of homeowners!" KATIE AND STEPHEN

"Ruth's knowledge and professional approach took the normally stressful experience of buying a home and made it enjoyable. She knows when to listen and when to gently guide you in the right direction, and we ended up with the perfect home at a great price." BRIAN AND SAMIRA

"Ruth handled the sale of our house of more than 30 years and our purchase of a condo on the Orange/Silver line. It was a major life event for us, but with Ruth's help, the two interlinked transactions went off incredibly quickly and without a hitch. Her honesty and professionalism came through in the spot-on advice and guidance she provided." JOHN AND RENEE

"I appreciate Ruth's patience. She did not rush us through a decision. She helped us look at every option, single family homes, townhouses and condos, before we found the right place. Ruth quickly learned the lifestyle we wanted and was able to easily eliminate houses she knew we wouldn't like. Some good adjectives to use are: knowledgeable, patient, honest, and friendly! Ruth takes the time to learn what you want, weighs the options, and takes the time to search until the right fit is found." DEBRA AND DOMINIC

"Ruth is fantastic. She was accessible, knowledgeable, and reliable. Perhaps more important, Ruth is patient and passive when we needed time to ruminate and assertive when we needed a whack on the side of the head. If we had to do it all again, we would call Ruth!" TINA

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"Ruth, on behalf of our family, thank you for all your hard work to make this day a reality. You are probably thinking "that is my job", and yes it is; however, you handled every aspect of your job like no other. Your communication, suggestions and attention to detail are just a few attributes that make you the respected agent you are. Your reputation as an award-winning agent is well deserved, and we feel blessed we had this opportunity to work with you and get to know you. YOU, my friend, let the champagne flow as you deserve it far more than we do!" RICK

"There are wise people, and then there is Ruth Boyer O'Dea. She sold three homes for us in recent years, each at a great price based on her deep understanding of the market. Ruth patiently guided us through the process from early consultations through settlement. Especially valuable was her detailed advice on what to upgrade before selling. Bottom line: "Don't waste your cash; focus on eliminating the reasons for a buyer to say no." Ruth conducted our sales with energy and smiles: brilliant staging, stunning photos and video, prominent media features, well-attended open houses, and superb two-way communication. Selling your home can be stressful or even traumatic, but with Ruth we found it to be calm and pleasant." KAREN AND TOM

"Ruth is simply the best real estate agent I have ever worked with, her integrity, attention to detail and her knowledge of the field are first rate. She is also kind and courteous at all times." HUGH

"Ruth was truly invested in our search and ultimately our home purchase. We never felt like we were part of your checklist but rather, felt like she shared our determination to find a perfect place to call home." RICH

"Ruth handled the sale of our cherished home of 29 years. From the moment we began the process, she was kind and easy to talk to, and she impressed us with her ability to listen. She was patient and sensitive, always offering us time to think things through — we never felt rushed or stressed. She was cheerfully attentive to our many questions and concerns. She truly understood the uniqueness of our home and neighborhood and did not pressure us to renovate or spend needlessly when preparing our home. She is a positively outstanding realtor, bubbling with energy and yet solid in her experience and deep knowledge of the real estate market. Ruth was such a pleasure to work with and we are so grateful to have found her!" GINA & STEVEN